

April 15th, 2025



Subject: Navigating Tariff Impacts – Let’s Plan Ahead Together

Dear Valued Customer,

At Pilcher Hamilton Corporation, we believe strong partnerships are built on collaboration, transparency, and trust—especially in challenging times.

With new global tariff changes expected to raise rates on key raw materials starting July 1st, 2025, we anticipate cost increases across all industries. While we can’t control these changes, we’re working hard to minimize the impact and stabilize pricing.

We’re leveraging our 120-year supply chain expertise, collaborating closely with vendors and partners to adjust sourcing, renegotiate terms, and explore alternate logistics. These efforts, though always part of our operations, are now intensified to protect your supply chain and maintain reliable service.

This recent 90-day Tariff Relief Window gives us a critical opportunity to plan. **We encourage you to place advanced orders by May 31st, 2025 to lock in pricing, for delivery by July 31st, 2025.** to help us manage your inventory more effectively.

Thank you for your continued trust and support. Our team is here to help with planning or any questions you may have.

The Collective Team,



Pilcher Hamilton Corporation
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